

Coaching for Managers

Empower your employees to become more productive, effective and committed team members.

In today's tough business environment, your organization can't afford anything less than outstanding performance. Are you prepared to get the best from your team, keep your team members' productivity up to par- and show them how to do the best job they can? In this program, you'll learn a step by step approach to effective coaching.



How you will benefit

- Close the gaps between current and desired performance
- Increase job satisfaction and work output
- Resolve problems that interfere with job performance
- Effectively provide high levels of feedback on employees ' behavior
- Create a coaching partnership between you and your employees
- Provide guidance as a coach to help your employees grow
- Develop and apply the skills of coaching through case study , role play and discussion

How it will be delivered

Coaching for Managers covers six modules of three hours each run over six weeks. After each module participants will be given workplace activities to practice and apply.



"The leader's objective is to leverage the strengths of people and make their weaknesses become irrelevant."

Blanchard and Miller

What you will cover

- Coaching the essential components for performance management
- Learn to customize your coaching styles for different employees
- Development – based coaching model: develop framework and competencies to challenge employees , promote performance ownership and provide feedback
- Critical steps of coaching as an effective intervention
- Difficult coaching situations : conflict preference and resolution

Your facilitator will provide up to three months of email and telephone support after your course!