

## Developing High Performance Teams

The Critical Steps to Ensure Your Team Delivers

*"Coming together is a beginning, keeping together is progress but working together is success." Henry Ford*



**"Developing High Performance Teams"** is a one-day program designed to equip individuals with the necessary skills and knowledge to deal with the day-to-day challenges of team performance working in a modern day corporate environment. Technology has enabled teams to operate from different locations, embrace globalisation and outsourcing, use virtual team models as well as working across teams and often manage teams with conflicting priorities. This demands new models that empower and create a new breed of high performing people. This course addresses the latest methods & solutions for creating high performers to ensure your team achieves their objectives successfully.

If you are looking for ways to develop the right team dynamic that brings growth, productivity and cohesion as well discovering solutions to manage more challenging team scenarios then **'Developing High Performing Teams'** is a must for you.

### You Will Discover

- ✓ The key stages of team development
- ✓ How to work with virtual teams and across teams effectively
- ✓ The key strategies to engage and motivate teams in different locations
- ✓ How to define and link team and organisational goals
- ✓ How to create a winning team culture
- ✓ The power of keeping a team vision focused
- ✓ How to create a team dynamic of accountability and transparency
- ✓ How to avoid the common and costly mistakes many team leaders make which create the "Set up to Fail Syndrome"
- ✓ The psychology of value and how it is the key to engaging your team
- ✓ Strategies to conduct regular health checks on your team and why it will change your team forever
- ✓ How to conduct crucial conversations with team members

### Participant Outcomes

- ✓ Understand the key elements to create a winning team dynamic
- ✓ Develop the right strategy to build cohesion with more challenging team models
- ✓ Understand the psychology of influence and the triggers that all human beings react to
- ✓ Understand and utilize the power of vision and the right way to communicate it
- ✓ Develop strategies to work across teams and get results
- ✓ Motivate people to your way of thinking
- ✓ Learn how to identify the current team stage and the strategies to move it forward
- ✓ Know how to deliver the right message to gain buy-in from the team
- ✓ Learn how to manage differences within the team and position them to release their hidden potential

## Workshop Format

All of our workshops use adult learning methods to maximise interactivity, engagement and fun. Our Facilitators use a combination of professional visual aids as well as multimedia to present the information. Each workshop has tailor made activities and discussions and even though the information has a specific format it is adapted and customised to suit each group.

**All CAL facilitators** are industry experts in their chosen field and come with a wealth of practical business experience, qualification and application.

## Designed For:

This is applicable to anyone who manages or leads a team and needs to gain the knowledge and skills to more effectively and efficiently manage their team. It is also aimed at those who have a desire to find strategies to lead relationships that produce results and are looking for new ideas on how to lead more challenging team scenarios. This course is suitable for those who are new to team leadership as well as those who have experience in leading teams and anyone who desires to go to the next level in his or her ability to be a successful and effective team leader in the new flexibility that constitutes the 21<sup>st</sup> century workplace!

**Price: \$450 plus GST (1 Day)**

Includes all materials as well as morning tea, lunch and afternoon tea.

**Early Bird Price:**

Up to 4 Weeks before Schedule Date  
**less 10%**

**Group Booking Price:**

- 2 Participants 10%
- 3 and above Participants 15%

**To Register:**

**Call us on (03) 9421 2444**

**[Click Here to Register Online](#)**

**Location:**

All courses are conducted on our premises  
3 Prince Patrick Street, Richmond Melbourne

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