

## Developing Leadership Qualities

*The Art of Becoming a High Performing Leader*



### ***'Leadership is Always the Problem & is Always the Solution'***

Developing Leadership Qualities is designed to equip participants with the practical and intuitive skills necessary to lead harmonious and productive teams and individuals. Often in the corporate world, people can be promoted on their technical abilities not on their ability to manage people. This can then become a challenging struggle balancing the behavioral and emotional management of people whilst delivering results. This course will help individuals to understand the dynamics of human interaction and to effectively utilise the key elements of successful leadership and people management.

**Developing Leadership Qualities** is a one day course that addresses the core and advanced elements of what it takes to be a high performing leader. Whether you lead a team or have reached a higher senior position in your organisation, this course targets the critical skills required to empower people performance through leadership practice.

### **You Will Discover**

- Your unique leadership and communication style
- How to deal with different personality styles
- The powerful psychology behind motivating a team for success
- How to use the psychology of persuasion and positive response triggers as a leader
- Profiling techniques to analyse and help predict other parties motive and response
- The core factors in creating higher team engagement
- How to avoid the 'Set up to Fail Syndrome' so you don't become the architect of your own problem people
- How to model and identify the success mindset and behavior of the great leaders of history
- How to communicate vision with passion and power
- The strategies to successful delegation
- What do when conflict arises within your team
- The ability to structure and communicate your message persuasively
- How to create a culture that everyone wants to be a part of
- How to avoid the trap of familiarisation from your followers while establishing healthy boundaries

## Participant Outcomes

- ✓ Have a clear action plan to develop your leadership to a whole new level of impact
- ✓ Quickly identify the right strategy to motivate poor performing individuals
- ✓ Communicate and position your message in the most influential way
- ✓ Understand the key characteristics necessary to be a high performing leader
- ✓ Create an inspiring and engaging vision for your team to follow
- ✓ Gain awareness of the core character traits required to be a leader of influence
- ✓ Develop the right strategy to create team harmony and synergy
- ✓ Gain a higher level of self-awareness and techniques to manage emotions of self and others
- ✓ Navigate through any conflict that arises and get back on track
- ✓ Create high performing individuals

## Designed For:

This workshop is suitable for leaders and anyone who needs to gain results when dealing with internal or external stakeholders, employees, clients, managers or senior executives or who are required to persuade individuals to achieve initiatives and influence outcomes. If you desire to increase your influence in your organisation to create bigger and better career opportunities than this course is a must for you.

## Workshop Format

All of our workshops use adult learning methods to maximise interactivity, engagement and fun. Our Facilitators use a combination of professional visual aids as well as multimedia to present the information. Each workshop has tailor made activities and discussions and even though the information has a specific format it is adapted and customised to suit each group.

**All CAL facilitators** are industry experts in their chosen field and come with a wealth of practical business experience, qualification and application.

### Price: \$450 plus GST (1 Day)

Includes all materials as well as morning tea, lunch and afternoon tea.

### Early Bird Price:

Up to 4 Weeks Before Schedule Date  
**less 10%**

### Group Booking Price:

- 2 Participants 10%
- 3 and above Participants 15%

## To Register:

**Call us on (03) 9421 2444**

**[Click Here to Register Online](#)**

### Location:

All courses are conducted on our premises  
3 Prince Patrick Street, Richmond Melbourne

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